



9th Business Information Management II

10th Business Management

11th Practicum in Business Management 1st time

12th Practicum in Business Management 2nd time

HIGH SCHOOL/INDUSTRY CERTIFICATION	CERTIFICATE / LICENSE*	ASSOCIATE'S DEGREE	BACHELOR'S DEGREE	MASTER'S/DOCTORAL PROFESSIONAL DEGREE
Microsoft Office Specialist or Expert - Excel	Certified Records Manager	Business Administration	Business Administration	Business Administration
Microsoft Office Specialist or Expert - Word	Certified Facility Manager	Business/Commerce	Business/Commerce	Business Management
Google Cloud Certified Professional - G-Suite	Certified Commercial Contracts Manager	Public Administration	Public Administration	Public Administration
Certified Associate in Project Management	Teradata 14 Basics/ Certified Technical Specialist	Business Management	Management Science	Management Science

Occupations	Median Wage	Annual Openings	% Growth
Administrative Service Managers	\$96,138	2,277	21%
Management Analysts	\$87,651	4,706	32%
General and Operations Managers	\$107,640	18,679	20%
Operations Research Analysts	\$78,083	1,128	38%
Supervisors of Administrative Support Workers	\$57,616	14,982	20%

WORK BASED LEARNING AND EXPANDED LEARNING OPPORTUNITIES

Exploration Activities:	Work Based Learning Activities:
Business Professional of America (BPA), Future Business Leaders of America (FBLA), and DECA	Internship with local business or chamber of commerce

Additional industry-based certification information is available on the TEA CTE website. For more information on postsecondary options for this program of study, visit TXCTE.org.

The Business Management program of study teaches CTE learners how to plan, direct, and coordinate the administrative services and operations of an organization. Through this program of study, students will learn the skills necessary to formulate policies, manage daily operations, and allocate the use of materials and human resources. This program of study will also introduce students to mathematical modeling tools and organizational evaluation methods



The Business, Marketing, and Finance Career Cluster focuses on careers in planning, organizing, directing, and evaluating business functions essential to efficient and productive business operations.

Successful completion of the Business Management program of study will fulfill requirements of the Business and Industry Endorsement. Revised - July 2020



COURSE INFORMATION

COURSE NAME	SERVICE ID	PREREQUISITES (PREQ) COREQUISITES (CREQ)	GRADE
Business Information Management I	13011400 - 1 credit	None	8
Business Information Management II	13011510 - 1 credit	None	9-10
Business Management	13012200 - 1 credit	PREQ Business Information Management II	10-11
Practicum in Business Management	13012200 - 2 credits - 1st time 13012210 - 2 credits - 2nd time	PREQ Business Management	11-12

Farmersville ISD and Collin College Business Management Course Crosswalk

Most or all of the courses offered below are taught ONLINE.

COURSE CODE	COLLEGE COURSE	HIGH SCHOOL COURSE	SEMESTER	YEAR (Recommended)
BMGT 1307	Team Building	Business Management	Fall	10th
BMGT 1327	Principles of Management	Business Management	Spring	10th
BMGT 1341	Business Ethics	Practicum in Business Management 1st time	Fall	11th
BMGT 2303	Problem Solving & Decision Making	Practicum in Business Management 1st time	Spring	11th
HRPO 2307	Organizational Behavior	Practicum in Business, Management 2nd time	Fall	12th
BMGT 2309	Leadership	Practicum in Business, Management 2nd time	Spring	12th

Business Management Level I Certification - Collin College

Students enrolled in this program should apply for graduation from Collin College when they are enrolled in the final course in the program.

Business Information Management

Recommended Grade Placement: 8

Credit(s): 1

Prerequisite: None

Students implement personal and interpersonal skills to strengthen individual performance in the workplace and in society and make a successful transition to the workforce and postsecondary education. Students apply technical skills to address business applications of emerging technologies, create word-processing documents, develop a spreadsheet, formulate a database, and make an electronic presentation using appropriate software.

Dual Credit Business Information Management (Business Computer Applications - BCIS 1305)

Recommended Grade Placement: 9

Credit(s): 1

Prerequisite: Dual Credit Admission Criteria

Introduces and develops foundational skills in applying essential and emerging business productivity information technology tools. The focus of this course is on business productivity software applications, including word processing, spreadsheets, databases, presentation graphics, data analytics, and business-oriented utilization of the Internet. **This course is part of the associate degree plan.**

Business Information Management II

Recommended Grade Placement: 9

Credit(s): 1

Prerequisite: BIM I

In Business Information Management II, students implement personal and interpersonal skills to strengthen individual performance in the workplace and in society and make a successful transition to the workforce or postsecondary education. Students apply technical skills to address business applications of emerging technologies, create complex word-processing documents, develop sophisticated spreadsheets using charts and graphs, and make an electronic presentation using appropriate multimedia software.

Dual Credit Business Management (BMGT 1307) Team Building

Recommended Grade Placement: 10

Credit(s): ½

Prerequisite: Dual Credit Admission Criteria

Principles of building and sustaining teams in organizations. Includes team dynamics, process improvement, trust and collaboration, conflict resolution, and the role of the individual in the team.

Dual Credit Business Management (BMGT 1327) Principles of Management

Recommended Grade Placement: 10

Credit(s): ½

Prerequisite: Dual Credit Admission Criteria

Concepts, terminology, principles, theories, and issues in the field of management. **This course is only offered in an online format.**

Dual Credit Practicum in Business Management (BMGT 1341)

Business Ethics

Recommended Grade Placement: 11

Credit(s): ½

Prerequisite: Dual Credit Admission Criteria

Discussion of ethical issues, the development of a moral frame of reference, and the need for an awareness of social responsibility in management practices and business activities. Includes ethical corporate responsibility. **This course is only offered in an online format.**

Dual Credit Practicum in Business Management (BMGT 2303) Problem Solving & Decision Making

Recommended Grade Placement: 11

Credit(s): ½

Prerequisite: Dual Credit Admission Criteria

Decision-making and problem-solving processes in organizations utilizing logical and creative problem-solving techniques. Application of theory is provided by experiential activities using managerial decision tools. **This course is only offered in an online format.**

Dual Credit Practicum in Business Management (HRPO 2307)Organizational Behavior

Recommended Grade Placement: 12

Credit(s): ½

Prerequisite: Dual Credit Admission Criteria

The analysis and application of organizational theory, group dynamics, motivation theory, leadership concepts, and the integration of interdisciplinary concepts from the behavioral sciences. **This course is only offered in an online format.**

Dual Credit Practicum in Business Management (BMGT 2309) Leadership

Recommended Grade Placement: 12

Credit(s): ½

Prerequisite: Dual Credit Admission Criteria

Leadership and its relationship to management. Prepares the student with leadership and communication skills needed to motivate and identify leadership styles. **This course is only offered in an online format.**